The presentation will begin shortly. Audio will be streamed directly via your computer speakers. Enjoy the webcast!

SAP Concur
SAP Concur 2018 Year in Review
A Solution Series Webinar

Carolyn Shaw, Collin Gravalin, Jessica Keehn, Tiffany Redman
SAP Concur Fusion
San Diego | March 11 – 14, 2019
Register now at fusion.concur.com
Spend Management
Expense, Invoice & Budget
Carolyn Shaw & Collin Gravalin
Spend Management Portfolio
Product description

SAP Concur takes a holistic view of spend management, giving organizations a full view of employee-initiated spend.

We continue to drive innovations across both Concur Expense and Concur Invoice to help companies view, control, and stay in regulatory compliance for all employee-reimbursable spend that is managed through expense reporting and centralized payment spend.
Expense: Recent Highlights
Expense: Key 2018 Stats

150 Million
expense reports submitted

Busiest day in 2018
12/17

Busiest day volume
919,322
expense reports

$129 Billion
worth of expense reports processed

239
countries
(includes countries, dependent territories and special areas of geographical interest)

1.4 Billion
expenses
Expense: Key 2018 Highlights

Globalization
- Data retention compliance tools for GDPR (European Data Governance)
- Global Expansion of ExpenseIt: Norway, Sweden, Denmark, Finland, Belgium, Netherlands, Luxembourg
- Indonesian language pack

Client/User Onboarding & Expansion
- Ongoing enhancements to Simplify Standard Setup
- Concur Detect
- Concur Budget
- Migration from Expense Pay - Classic to Expense Pay - Global

Innovate User Experience
- Next Gen Expense Preview
- Missing Receipt Affidavit in the SAP Concur app
- Concur Drive Enforcement
- Expenselt in the SAP Concur app
- Cost Object Approval in the SAP Concur app
- Multipage receipt capture
- Reuse image on multiple expenses (NextGen)
- Trip-based expense reports (NextGen)

Deeper Integrations
- SAP Payroll (early access)
Expense: NextGen Concur Expense UI

NextGen Concur Expense UI is the continued evolution of the SAP Concur user experience. It is the result of thoughtful design and research that provides a modern, intuitive, and streamlined experience for creating and submitting expense reports.

Users of all types can easily understand what they need to do and how in order to get their expenses done quickly and accurately.
### March 2018 Preview/Early Access
- Open participation to all clients who have users who fit into available features
- (Every feature will not be completed yet)

### Ongoing Client Planning
- Evaluate your needs:
  - Communications
  - Internal documentation
  - Run a pilot group?
  - Plan or begin phased rollout?

### Early 2019 Migration Period
- Recommended date after which existing clients should move to new UI
  - STD: Entire company
  - PRO: By individuals, group or entire company

### 2019 Specialized Features
- A small number of features used by less than 1% of clients will come later in 2019. Users in employee groups employing these items would be among the last to move to new UI.

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**Expense: NextGen Major Features Not Yet Available**

<table>
<thead>
<tr>
<th>Feature</th>
<th>Description</th>
<th>Projection *</th>
</tr>
</thead>
<tbody>
<tr>
<td>Multiple Expense Edit</td>
<td>Select multiple expenses and make the same field edit for all.</td>
<td>Q1 2019</td>
</tr>
<tr>
<td>Japan Public Transportation (JPT)</td>
<td>Additional tools to support public transportation expenses for Japan, such as route search and import from IC card</td>
<td>After Q1 2019</td>
</tr>
<tr>
<td>Expense Type at top of Connected List</td>
<td>Configuration option to determine the subsequent options in connected lists based on the expense type selected.</td>
<td>After Q1 2019</td>
</tr>
<tr>
<td>Redirect Funds</td>
<td>Allow the user to request that funds due employee are paid to the card account (IPCB card)</td>
<td>After Q1 2019</td>
</tr>
<tr>
<td>Company Billed Statements (CBS)</td>
<td>Automatically created reports based on statement date – targeting P-Card programs</td>
<td>After Q1 2019</td>
</tr>
<tr>
<td>Attendee Import from Excel</td>
<td>End user import of attendees to an expense via an Excel file</td>
<td>After Q1 2019</td>
</tr>
</tbody>
</table>

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### Expense: Target Q1 2019 – Expense List Enhancement (Concept)

**New York Trip $557.25**

<table>
<thead>
<tr>
<th>Alert</th>
<th>Receipt</th>
<th>Payment Type</th>
<th>Expense Type</th>
<th>Vendor Details</th>
<th>Date</th>
<th>Requested</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td>P-Card</td>
<td>Hotel Reservation</td>
<td>Oredam Hotel New York, New York</td>
<td>07/08/2018</td>
<td>$328.54 Allocated</td>
</tr>
<tr>
<td></td>
<td></td>
<td>AMEX 14321</td>
<td>Business Meal - Attendees Attendees</td>
<td>The Bistro New York, New York</td>
<td>07/07/2018</td>
<td>$164.08 Allocated</td>
</tr>
<tr>
<td></td>
<td></td>
<td>Cash/Other</td>
<td>Individual Lunch</td>
<td>Café Anavenetro Cantina New York, New York</td>
<td>07/07/2018</td>
<td>$16.24 Allocated</td>
</tr>
<tr>
<td></td>
<td></td>
<td>AMEX 14321</td>
<td>Individual Lunch</td>
<td>Breech Lounge New York, New York</td>
<td>07/06/2018</td>
<td>$12.13 Allocated</td>
</tr>
<tr>
<td></td>
<td>VISA 4567</td>
<td>Taxi</td>
<td></td>
<td>Speedy Cab</td>
<td>07/07/2018</td>
<td>$18.79</td>
</tr>
<tr>
<td></td>
<td>AMEX 14321</td>
<td>Individual Dinner</td>
<td></td>
<td>Grass And Thistle Seattle, Washington</td>
<td>07/06/2018</td>
<td>$17.47 Allocated</td>
</tr>
</tbody>
</table>

**Total:** $557.25
Expense: Trip-based Option for Expense Assistant

Concur Expense automatically creates an expense report for me after I book my trip using Concur Travel.

Expense Assistant

Trip-based reports for you

When Expense Assistant is on, Concur will put the incoming expenses from your trip into one report for you. All you'll need to do is review and submit. The best part? You can start using it today.

If you are ready to start using Expense Assistant, click Get Started.

Get Started  No, Thanks
Invoice & Budget: *Recent Highlights*
Invoice & Budget: Key 2018 Stats

~15.9 Million invoices processed and approved

Average of ~661,000 invoices processed via Capture Services each month

1,100+ Budget Customers since March 2018

Invoice Pay ACH transactions increased by 52%

1,150+ users submit, approve or edit a vendor in Concur each month

PO matching accuracy improved by 20%
## Invoice & Budget: Key 2018 Highlights

### Globalization
- Data Retention compliance tools for GDPR
- E-Bunsho Support – Japan
- Standard Edition Japan Country Pack

### Client/User Onboarding & Expansion
- Budget for Request, Expense, Invoice, Purchase Request, Mobile
- Support App Center partner certification – v3 vendor API updates
- XLS Import Enhancements

### Innovate User Experience
- Bulk Edit enhancements
- Email approval direct navigation
- Simplified Invoice print
- Budget Stipends
- Budget Adjustments
- Budget Configuration by date ranges
- Budget Personal Accounts
- PO matching improvements
- Create & Approve vendor within SAP Concur
- Capture performance and UX enhancements
- Date printed on check displayed in UI and added to extracts
- Enabled use of Request ID in payment confirmation import

### Deeper Integrations
- Purchase Request API availability
- Purchase Order and goods receipt import now option (EA)
- Purchase Order & goods receipt extracts (Standard)
- SAP Leonardo Invoice Capture
- Public Budget API
Budget: Launched Globally May 2018
Invoice: **UX Transformation**

**Highlights**
- Concepts of:
  - Call to Action
  - Work to Zero
- Full visibility into unpaid invoices
Invoice: UX Transformation

Highlights
- New user interface
- Approve vendor in SAP Concur
- Edit approved vendor in SAP Concur
Invoice Capture: Automating with Machine Learning

Reduce manual work by outsourcing tedious, time-consuming process

Optical Character Recognition (OCR) recognize individual characters but this is just the start

With the data from millions of invoices, Machine Learning contextualizes characters and assigns data to the right fields

Customers can focus on strategies to move their business forward instead of manual processes
Spend Management: Looking Ahead
Concur Expense, Concur Invoice and Budget
Upcoming short-term and midterm investments

SAP Concur’s vision is to enable companies of all size to manage employee-initiated spend in order to reduce risk, save money and ensure compliance while simultaneously improving employee productivity and satisfaction. Key areas of focus for 2019 include:

- Stability and security
- Market expansion to support SMN, globalization, and new verticals
- Extensibility to multiply the value of client investment
- Innovate all end-user experiences – web, mobile, other

This is the current state of planning and may be changed by SAP at any time.
### Concur Expense, Concur Invoice, and Budget
Product Roadmap overview – key innovations

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Expense</strong></td>
<td><strong>Expense</strong></td>
<td><strong>Expense</strong></td>
<td><strong>All Spend</strong></td>
</tr>
<tr>
<td>▪ Multipage receipt capture</td>
<td>▪ Digitalization- Paper receipt into digital copy - France and Spain</td>
<td>▪ New Travel Allowance Service**</td>
<td>▪ Additional country support for Self-Updating Country Packs</td>
</tr>
<tr>
<td>▪ Reuse image on multiple expenses**</td>
<td>▪ Expense Pay Global new payment provider for US Public sector (Western Union Business Solutions)</td>
<td>▪ Taxability &amp; Deductibility Service**</td>
<td>▪ Global Expansion of ExpenseIt: Additional Countries</td>
</tr>
<tr>
<td>▪ Trip based Expense Reports**</td>
<td>▪ Amex Open integration</td>
<td>▪ Mileage Rate Services (select countries, Standard only)</td>
<td>▪ Travel Allowance variable rate and reimbursable allowances</td>
</tr>
<tr>
<td><strong>Invoice</strong></td>
<td><strong>Invoice</strong></td>
<td><strong>Invoice</strong></td>
<td>▪ Company Billed Statements</td>
</tr>
<tr>
<td>▪ Purchase Order &amp; Goods Receipt extracts (Standard)</td>
<td>▪ User Experience: AP Visibility: Configurable Preferences – Unassigned &amp; My Invoices</td>
<td>▪ Updated JPT functionality on web and mobile</td>
<td>▪ Invoice user experience transformation</td>
</tr>
<tr>
<td><strong>Budget</strong></td>
<td><strong>Budget</strong></td>
<td><strong>Budget</strong></td>
<td>▪ Vendor Cost Tracking (Standard)</td>
</tr>
<tr>
<td>▪ Budget in-transaction view</td>
<td>▪ Vendor Create &amp; Approve Audit Trail</td>
<td>▪ FAVR (fixed and variable rates) reimbursement solution for high mileage drivers*</td>
<td>▪ Purchase request approval</td>
</tr>
</tbody>
</table>

**Notes:**
1. Potential Data Protection & Privacy features include: Simplified deletion of personal data; reporting of personal data to an identified data subject; restricted access to personal data; masking of personal data; read access logging to special categories of personal data; change logging of personal data; and consent management mechanisms.  
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Travel
Jessica Keehn
SAP Concur focuses on delivering value across the entire lifecycle of a trip – from before you book to when you return home to file an expense report.

Our investments across our key travel products are designed to keep travelers happy and productive while giving companies visibility and control when and where they need it.
# Concur Travel 2018: branded fare details enhancements

## Lufthansa Economy Flex (Y) | $4 082.25

### Services
- **Bags**: Checked bag: 1, Carry-on bag: 1
- **Seat**: Seat assignment
- **Food & Drink**: Meal

### Flexibility
- **Changes**: Refundable ticket, Changeable ticket
- **Mileage**: Eligible for mileage and points

### Details

<table>
<thead>
<tr>
<th>Time</th>
<th>Route</th>
<th>Distance</th>
<th>Airline</th>
<th>Aircraft</th>
<th>CO2</th>
<th>Layover</th>
</tr>
</thead>
<tbody>
<tr>
<td>08:45a TXL</td>
<td>11:55a LHR</td>
<td>1 stop FRA</td>
<td>12h 10m</td>
<td>Lufthansa 177</td>
<td>View seats</td>
<td>Airbus Industrie A321</td>
</tr>
<tr>
<td>01:50p SEA</td>
<td>10:55a TXL</td>
<td>1 stop FRA</td>
<td>12h 05m</td>
<td>Lufthansa 491</td>
<td>View seats</td>
<td>Boeing 777-400</td>
</tr>
</tbody>
</table>

**Fare Options**
- Economy Basic Plus (H)
- Economy Flex (Y)
- Premium Economy Flex (GLY)

### Checked Bags
- Selected: 1, Remaining: 1, Additional: 2

### Additional Information
- Fees may apply

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Expanded Hotel Content Direct from Suppliers 2018

Key Features

- TMC and AirBnB content
- Globally addition of more than 50k units
- Business Ready Inventory
- Applies Policy
- Integrated UI
Express Checkout 2018

Express Checkout reduces the checkout process for GDS air bookings from five pages down to two. In addition to the shortened number of pages, several usability and design updates have been introduced.

User will be asked if they wish to use the enhancement.

Reduction in the number of screens needed to check out, improved design and workflow, shorter time-on-task
Concur Travel, Concur TripLink, Concur Locate, Concur Request and Concur Hipmunk
Upcoming short-term and midterm investments

Only SAP Concur connects companies, travelers, suppliers, and partners all in one integrated platform maximizing customer value through savings, compliance & productivity. By investing in our architecture; the travel shopping and booking experience across mobile and Web; new content types, sources and access models; and improved itinerary capture we enhance our ability to support our clients’ unique travel policies and programs globally. Key investments include:

- Stability & security
- Global and Local content in key markets across devices
- Better Travel for the Intelligent Enterprise
- Innovate the end-user experiences – web, mobile, other

This is the current state of planning and may be changed by SAP at any time.
## Concur Travel, Concur Triplink, Concur Locate, Concur Request and Concur Hipmunk

**Product road map overview – key innovations**

<table>
<thead>
<tr>
<th>Q4 2018 - Recent Innovations</th>
<th>Planned Q1/2019</th>
<th>Planned Q2/2019</th>
<th>Product Direction</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Travel Online Booking Tool</strong></td>
<td><strong>Travel Online Booking Tool</strong></td>
<td><strong>Travel Online Booking Tool</strong></td>
<td><strong>Travel Online Booking Tool</strong></td>
</tr>
<tr>
<td>▪ Branded fare expansion</td>
<td>▪ Branded fare expansion</td>
<td>▪ Branded fare expansion</td>
<td>▪ Global mobile/desktop air booking parity</td>
</tr>
<tr>
<td>▪ Express Checkout for Air – now includes custom trip fields</td>
<td>▪ TripLink ▪ New Supplier availability: Lufthansa*</td>
<td>▪ Australia mobile/desktop air booking parity*</td>
<td>▪ Mobile/desktop hotel booking parity</td>
</tr>
<tr>
<td>▪ TravelFusion cancellation Support</td>
<td>▪ Hipmunk ▪ Car Search on mobile</td>
<td>▪ Multi-Airfare Quick View</td>
<td>▪ Updated car rental booking experience</td>
</tr>
<tr>
<td>▪ Additional lodging content – AirBnB</td>
<td>▪ TripLink ▪ TripIt in Europe Data Center*</td>
<td>▪ TravelFusion on hold Support</td>
<td>▪ SNCF PAO Integration</td>
</tr>
<tr>
<td>▪ Trainline seat preference available</td>
<td>▪ TripLink ▪ Tripl in Europe Data Center*</td>
<td>▪ Ernst &amp; Young Travel Assessment integration*</td>
<td>▪ Concur Policy and travel bot</td>
</tr>
<tr>
<td><strong>TripLink</strong></td>
<td><strong>TripLink</strong></td>
<td><strong>TripLink</strong></td>
<td><strong>TripLink</strong></td>
</tr>
<tr>
<td>▪ New Supplier availability: American Airlines, Hyatt</td>
<td>▪ TripIt French, German &amp; British English localization</td>
<td>▪ Ctrip integration, supporting approve then book scenario</td>
<td>▪ <strong>TripLink</strong></td>
</tr>
<tr>
<td>▪ Tript itinerary map view</td>
<td>▪ Mobile flight redesign and support of multiple fare classes</td>
<td>▪ New Supplier availability: Delta, Singapore Airlines</td>
<td>▪ <strong>Locate</strong></td>
</tr>
<tr>
<td>▪ Tript enhanced enhanced safety scores</td>
<td>▪ Expense credit card data integration</td>
<td>▪ Additional location data sources</td>
<td>▪ <strong>Request</strong></td>
</tr>
<tr>
<td><strong>Locate</strong></td>
<td><strong>Locate</strong></td>
<td><strong>Locate</strong></td>
<td><strong>Locate</strong></td>
</tr>
<tr>
<td>▪ Expense credit card data integration</td>
<td>▪ Expense credit card data integration</td>
<td>▪ Expense credit card data integration</td>
<td>▪ <strong>Request</strong></td>
</tr>
<tr>
<td><strong>Himplunk</strong></td>
<td><strong>Himplunk</strong></td>
<td><strong>Himplunk</strong></td>
<td><strong>Himplunk</strong></td>
</tr>
<tr>
<td>▪ Mobile flight redesign and support of multiple fare classes</td>
<td>▪ Mobile flight redesign and support of multiple fare classes</td>
<td>▪ Split ticketing (two one-way tickets)</td>
<td>▪ <strong>Himplunk</strong></td>
</tr>
</tbody>
</table>

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EY Travel Risk and Immigration Compliance Integration

Traveler alerted of potential immigration and tax implications before they travel.

EY assesses for destination and activity-specific regulations and provides the traveler with instantaneous results.
New TripLink Supplier Availability: Lufthansa & HRS*

**HRS Corporate Booking Portal**

The HRS corporate booking tool launch will include web, iOS and Android apps.

**Lufthansa.com**

This full TripLink integration will include Receipts and launch on lufthansa.com which is mobile responsive.
Concur Hipmunk Mobile Car Search

Home Screen
Dashboard

Search Screen

Results page, Initial View

Details page w/ Concur Hipmunk Discount

* Example shown on iOS
Intelligence

Tiffany Redman
Expanded global intelligence support

- Language localization
- Additional reporting support for core & new products
- Global & regulatory alignment
Localization Changes

Support for additional languages in reports, the data model, and archive.

- Bulgarian
- Croatian
- Danish
- Finnish
- French Canadian
- Hungarian
- Norwegian
- Polish
- Romanian
- Russian
- Slovak
- Turkish
Expanded Concur Invoice Reporting Catalog

Capture Service Summary

Capture Service Details

Received Accrual by Line Item
Use this report to identify discrepancies between purchase orders and the invoices associated with the purchase orders. This report can help

- Accounts payable employees determine which invoices require investigation.
- Accounts payable managers identify potential issues in the accounts payable workflow
The Combined Spend Overview dashboard provides the key metrics for a company's combined spend associated with expense reports and invoices.

The dashboard can help clients track how the metrics are trending, the impact on cash flow and budgets, and help evaluate the need for changes in the expense report and procurement processes to optimize them.

This release is the first iteration of the dashboard. In the coming months, we will be enhancing the dashboard with additional metrics and drill reports.
### Japanese Market Specific Reports

<table>
<thead>
<tr>
<th>Category</th>
<th>Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Expense Entries</td>
<td>for Companies Using Electronic Receipts</td>
</tr>
<tr>
<td>Invoice Entries</td>
<td>for Companies Using Electronic Receipts</td>
</tr>
<tr>
<td>IC Card Utilization Rate</td>
<td></td>
</tr>
<tr>
<td>Receipt Received Rate</td>
<td></td>
</tr>
<tr>
<td>Receipt Viewed Rate</td>
<td></td>
</tr>
<tr>
<td>Ticket Issue Date and Airfare Analysis</td>
<td></td>
</tr>
<tr>
<td>Unpaid and Unassigned Expenses</td>
<td></td>
</tr>
<tr>
<td>Vendor Amount Ranking</td>
<td></td>
</tr>
</tbody>
</table>
Use the new Drive Adoption report to help track the usage and adoption of Concur Drive for mileage expense entries. The report includes:

- number of mileage entries
- percentage of Concur Drive adoption
- number of mileage entries associated with Concur Drive routes
- percentage of Concur Drive routes that were modified
- top 10 employees with the highest number of modifications to their mileage amounts provided by Concur Drive.
Support of TripLink

Invisible Spend Trend Analysis

This report provides access to TripLink data – giving companies of all sizes insight into travel expenditures before they happen and a more complete picture of spend outside the corporate travel system.

Invisible spend represents the expensed amounts that are not matched to a trip.

Note: Client must map expense types to spend categories for data to be returned on this report.
Use this report to track invisible spend at the employee level.

Invisible spend represents the expensed amounts that are not matched to a trip, with one exception — any charges from TMC direct bookings are considered visible spend and will be excluded from this report.

Note: Client must map expense types to spend categories for data to be returned on this report.
Administrators and BI Managers can now suppress alerting for up to 30 merchant category codes from the Credit Card Transactions alert.

This can help prevent unnecessary alerts for credit card transactions associated with merchant category codes that your organization does not want to be notified about.
Future Feature Overview
Data Platform and Analytics
Upcoming short-term and midterm innovations

Data Platform and Analytics will be focused on enhancing and delivering analytics solutions, predictive modeling, actionable insights and integrated product analytics that increase customer visibility to employee-initiated spend and make it easier and faster for customers to drive compliance, cost savings, and risk mitigation. Key areas of focus include:

- Stability & security
- Analytics for the Intelligent Enterprise
- Improved data quality and access
- Extensibility & globalization

This is the current state of planning and may be changed by SAP at any time.
# Data Platform & Analytics

Product road map overview – Key innovations

<table>
<thead>
<tr>
<th></th>
<th></th>
<th></th>
<th></th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>New Analytics Offering</strong></td>
<td><strong>Intelligence</strong></td>
<td><strong>All Reporting solutions</strong></td>
<td><strong>New Analytics Offering</strong></td>
</tr>
<tr>
<td>• Analytics and Analytics Essentials reporting expanded to include itinerary analytics from Concur Travel, Concur Hipmunk &amp; TripLink</td>
<td>• Travel Allowance dependent reporting</td>
<td>• SAP Analytics Cloud Integration*</td>
<td>• Support of Professional Edition customers for small and medium sized businesses</td>
</tr>
<tr>
<td>• Cost tracking fields support for Concur Invoice</td>
<td>• Invoice timestamp for eBunsho</td>
<td></td>
<td>• Expanded support for Invoice (Billed Transaction Reconciliation, Invoice Allocations, Invoice Line Item Detail)</td>
</tr>
<tr>
<td><strong>Intelligence</strong></td>
<td></td>
<td></td>
<td>• Enterprise Analytics Platform (SAC OEM)</td>
</tr>
<tr>
<td>• Fringe Benefit Tax Analysis Reporting enhancements</td>
<td></td>
<td></td>
<td>• Integration with Budget</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>• Drive reporting</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>• International expansion outside US</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td><strong>Intelligence</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>• Additional TripLink Reporting</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>• Enhancements to Combined Spend Persona Dashboard</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>• Invoice Vendor Audit reporting</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>• Expense receipt timestamp for eBunsho</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>• Reporting for self-updating country pack – Travel Allowance</td>
</tr>
<tr>
<td></td>
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<td></td>
<td><strong>Data Platform</strong></td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>• SAP Analytics Cloud Integration*</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>• Platform Partner API Support</td>
</tr>
<tr>
<td></td>
<td></td>
<td></td>
<td>• SAP Data Hub Integration</td>
</tr>
</tbody>
</table>

1. Potential Data Protection & Privacy features include: Simplified deletion of personal data; reporting of personal data to an identified data subject; restricted access to personal data; masking of personal data; read access logging to special categories of personal data; change logging of personal data; and consent management mechanisms. 2. This is the current state of planning and may be changed by SAP at any time without notice.

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2019 Analytics Solutions Goals

**Better data platform**
- Near real-time actionable data
- State-of-the-art technology stack
- No 3rd-party dependencies

**Better user experience**
- Easier navigation
- Out-of-the-box content
- Custom dashboards and reports

**Better insights**
- Important KPIs exposed as tiles
- Actionable insights
- Data discovery
We are here today
SAP Analytics Cloud Dashboards for Concur Expense

Overview

Spend Categories & Expense Types

Expense Reports

Budget Planning

Expense Entries

Ad-hoc Analysis
Questions?
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For all recent and planned innovations, potential data protection and privacy features include simplified deletion of personal data, reporting of personal data to an identified data subject, restricted access to personal data, masking of personal data, read access logging to special categories of personal data, change logging of personal data, and consent management mechanisms.